



## **“UltraGlo”™ CONVERTERS**



**THE MEANS TO THE “ULTIMATE REPAIR”**

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**ACTUAL KASI “UltraGlo”™ CONVERTER  
AFTER 20 MONTHS OF CONSTANT USE**

## Kasi “UltraGlo”™ Converters

### BENEFITS

**No broken welds or distorted ribbons which cause “hot spots”**

Means:

Significantly extended grid life  
Superior distribution of infrared heat  
Pavement is softened faster, without overheating  
Deeper heat penetration without damage

**12 Volt vs. 24 Volt System**

Means:

**Less blower maintenance**  
**Longer brush & armature life**  
Longer operating time between charges  
Longer battery life

**More fuel efficient design**

Means:

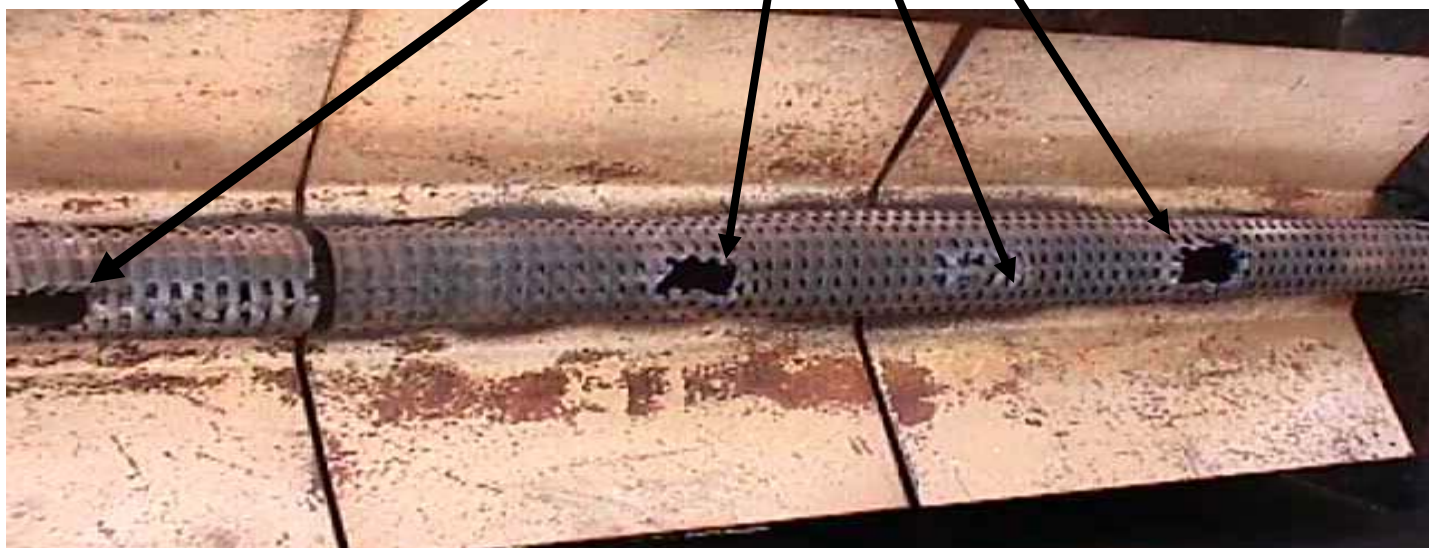
Up to 25% better fuel economy thereby increasing profits  
Longer time between refueling  
Eliminating tank freeze-up

**Find out why over 20 Infrared Contractors have converted  
from old style to “UltraGlo”™.**

# **For years, the owners of old style infrared pavement heaters have been faced with problems that until now had no solutions.**

- “Replacement grids for my heater are extremely expensive and since there are so many hot spots on my heater I go through grids like crazy”.
- “My propane tanks keep freezing up. As soon as the weather gets a little cold, I’m lucky if I get to use 65% of the propane before the tanks freeze up.”
- “By the time the asphalt is soft deep enough to make a permanent repair, the surface of the asphalt is too hot.”
- “I am constantly replacing brushes and armatures on my blower motors”

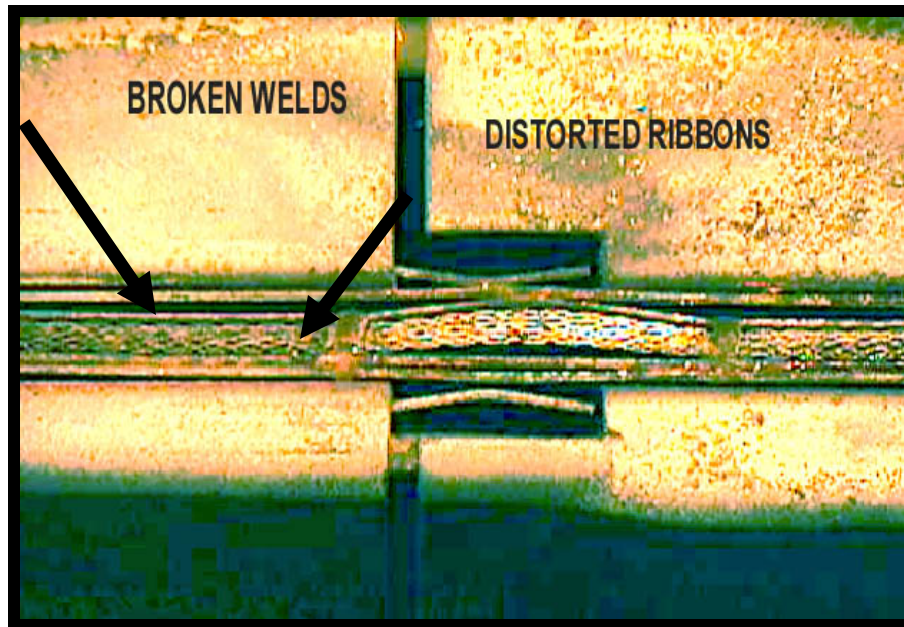
COMMON “BURN-THRU”  
CAUSED BY HOT SPOTS



**ACTUAL “OLD STYLE” CONVERTER  
AFTER 10 MONTHS USE**

***TURN THE PAGE TO SEE WHY HOT SPOTS OCCUR IN  
“OLD STYLE” HEATERS***

# WHAT'S WRONG WITH A RIBBON ORIFICE?



**The old style infrared converters utilize a ribbon orifice system to generate the flame. The ribbon orifice is constructed in the following manner:**

- 22 gauge stainless steel ribbon is run through a corrugation die, then cut to the length of the converter.
- 6 pieces of corrugated ribbon are lined up irregularly and sandwiched together in between 2 pieces of 16 gauge non-corrugated stainless steel.
- These pieces are then placed inside the converter manifold.
- The manifold is clamped tight around the ribbons and tig welded (heli-arc) every 2" on center.

**The problem with a ribbon orifice is as follows:**

- The significant amount of handwork required in fabrication makes quality control very difficult.
- 22 gauge stainless steel ribbon tends to distort a great deal at high temperatures (up to 1,750 degrees Fahrenheit).
- When the steel distorts extreme pressure is exerted on the tig welds often causing welds to break.
- Every time the ribbons distort or a weld breaks, a gap is created. This gap causes a flame jet. This flame jet is what creates hot spots. Hot spots ruin grids and burn the asphalt below them.